# Sold aus : BRAND STORY

### THEY SAY THAT RULES ARE MEANT TO BE BROKEN.



If you're in the business of landing and working with corporate clients — adhering to "the rules of engagement" can be deadly to your company.

Why? Because most of the rules we have been taught are about putting power in someone else's hands rather than maintaining it for yourself.

Rules, after all, are about one thing and one thing only — control.

Controlling our behavior.

Controlling our opportunities.

Controlling our destinies.

They blind us from seeing what's right in front of us.

They cut us off from our instincts. Our sense of freedom.

They make us question even the smallest of choices — out of fear of offending the decision-makers or somehow breaching an arbitrary sense of decorum.

Giving up that control can mess with your sense of self.

#### IT CAN KILL YOUR MOJO. YOUR GROOVE.

#### IT CAN PUT YOU OUT OF SYNC AND OUT OF RHYTHM.

It's that feeling as though you're trying to jump over a wall whose size is constantly shifting.

And while some people may try to sell you on even more rules on how to scale that wall —



### Sold aud-we're razing the rules of how professional service

### PROVIDERS ENGAGE AND LAND CORPORATE CLIENTS.

We are audacious, unapologetic, and fiercely unafraid to speak our mind.

We don't believe in rules, groupthink, or conventional approaches.

What we do believe in are strategies that help our at sales. clients get results.

We do this by playing a different game than everyone else.

For over ten years, we have developed a proven process for helping our clients bypass the traditional anyone else in our industry. sales process and do more of the work they love while earning the profit they desire.

We know what corporations want because we've done corporate ourselves.

We know what works. We know what doesn't. And most importantly, we know how decision-makers make decisions.

Landing corporate clients isn't about being the best

It's about understanding relationships and looking at the long game.

That's why we utilize a multi-layered strategic approach to client acquisition that is miles ahead of

All so that you can always be two-steps ahead of the decision-makers and have them be the ones chasing you.



### WE BELIEVE IN A WORLD WHERE OPPORTUNITIES ARE ENDLESS.

DO YOU WANT TO KEEP PLAYING BY THE RULES AND JUST GET BY?

OR DO YOU WANT TO EMBRACE YOUR BOLD AND BLAZE NEW BOUNDARIES?

Where setbacks become possibilities.
Where embracing strategic thinking means never running out of options.

Thankfully, not.
We won't apologize for how we do business (and neither should you).

So rather than feeling as though you are at the mercy of others, we help you engineer opportunities by understanding corporate clients' behaviors and giving you the tools to experience more success and freedom.

It's not in our DNA (and hopefully, not yours, either).

Is our process for everyone? Definitely not.

So while it's true we often ruffle many feathers along the way — our clients' results speak for themselves.

So now it's time to ask yourself:

If it's the latter, you're invited to a community of like-minded folks.

WELCOME TO OUR HAUS.

## Sold Tub

Bold Haus.com